

## SOLAR POWER FOR NEW JERSEY – NO-CAPITAL-COST SOLUTIONS

Weston Solutions, Inc. (WESTON®) has developed a fully integrated solar power solution to design, install, finance, commission, and maintain rooftop and ground-mounted solar power systems—all with no capital costs for our clients.



Solar power provides a clean, stable source of electricity at a known cost on a long-term basis. These solutions are available for clients in the government,

non-profit, and commercial sectors throughout New Jersey and can range in size from 100 kilowatts to 2 megawatts—or even larger, depending on your needs.

### **The No-Capital-Cost Solution**

WESTON's solution requires no capital investment on the part of our clients—no bonds, grants, or loans, nor any operations and maintenance costs. WESTON will fund the system design, procurement, installation, and commissioning, and will provide for long-term system operations and maintenance. The client's only cost is for the electricity generated and delivered—at rates expected to be at or less than market rates.

### **A Solar Energy Power Purchase Agreement Makes It Possible**

A WESTON solar-power project is possible when federal tax incentives and New Jersey's Solar Renewable Energy Credit program are combined with a long-term energy supply contract of 15 to 20 years. Under such a "Power Purchase Agreement," the customer agrees to purchase the power output at contractually agreed rates, while WESTON agrees to operate and maintain the system for the duration of the contract. It also gives the client the right to extend the term for one or more 5-year renewal terms.

### **Top Quality Systems and High-Speed Delivery**

WESTON systems use only state-of-the-art, Class A components manufactured by leading solar equipment suppliers. Solar photovoltaic modules are typically warranted for 25 years, and systems often have significantly longer useful lives. Installations are targeted to be in-service within 16 weeks following execution of the Power Purchase Agreement, quickly installed with non-penetrating mounting systems. After installation, WESTON can remotely monitor the system for performance, and is responsible for all maintenance.

### **Solar Power: An environmentally, operationally, and fiscally smart choice**

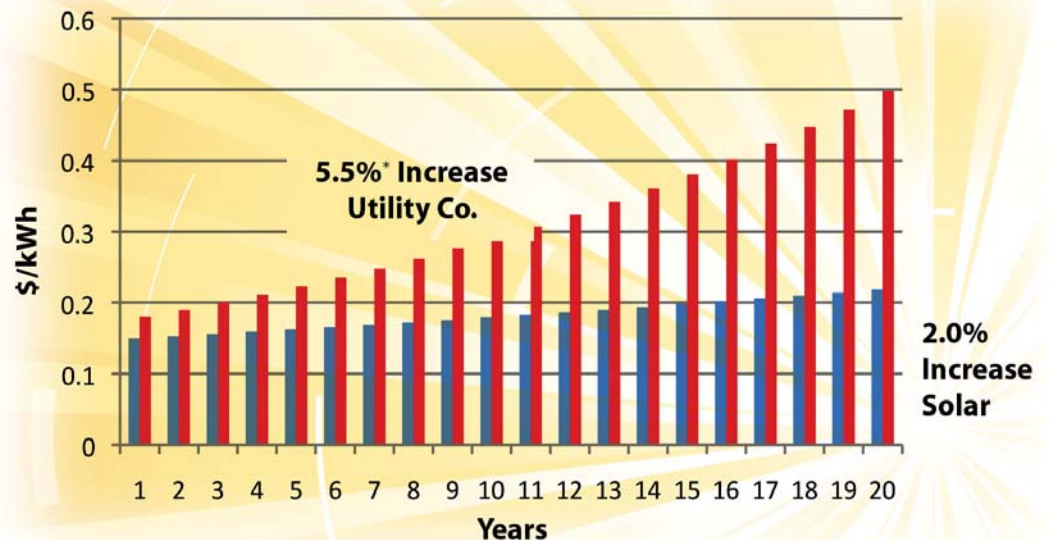
Solar electricity doesn't just provide zero-emissions energy, which satisfies green goals and meets the increasing demands of stakeholders for greener operations in every sector of our economy. It also provides enhanced energy security. Because solar systems are "off-grid," they can continue to provide a stable source of power during blackouts or brownouts, providing a stable energy solution as well as a green one.

### **The WESTON NJ Solar Power Solution**

- Zero capital costs
- Zero O&M costs
- Turnkey solutions, from design to installation to O&M
- Known, long-term electrical rates
- Stable power source available off-grid
- Reduced carbon footprint
- Available for government, non-profits, and commercial clients

## Solar Power for New Jersey – No-Capital-Cost Solutions

In addition, WESTON is able to provide solar energy at highly competitive rates which are typically at or below the customer's current utility rates. Unlike utility company rates, these rates are contractually capped at an annual increase of approximately 2 to 3 percent. Actual rates and increases are determined on a site-specific basis, but expected savings can be significant. According to the U.S. Energy Information Administration, the average annual increase in commercial sector electricity prices in New Jersey from 2003 through 2008 was 9.7% for the total electric industry.<sup>†</sup>



\* Graph shows the difference if utility electrical rates increase at 5.5% per year. Actual utility rate increases may be higher or lower.

### WESTON Has a History of Successful Sustainable Solutions

For more than 50 years, WESTON has been delivering innovative sustainable solutions to solve emerging, complex environmental and infrastructure problems. We are trusted worldwide by our commercial and governmental clients to deliver superior quality, fully integrated projects.

<sup>†</sup> Source: U.S. Energy Information Administration's Electric Power Annual 2008—State Data Tables (EIA-861)

For More Information, Contact:

Your local WESTON office: <http://www.westonsolutions.com/about/locations.htm>

E-mail: [info@westonsolutions.com](mailto:info@westonsolutions.com)

1-800-7WESTON

